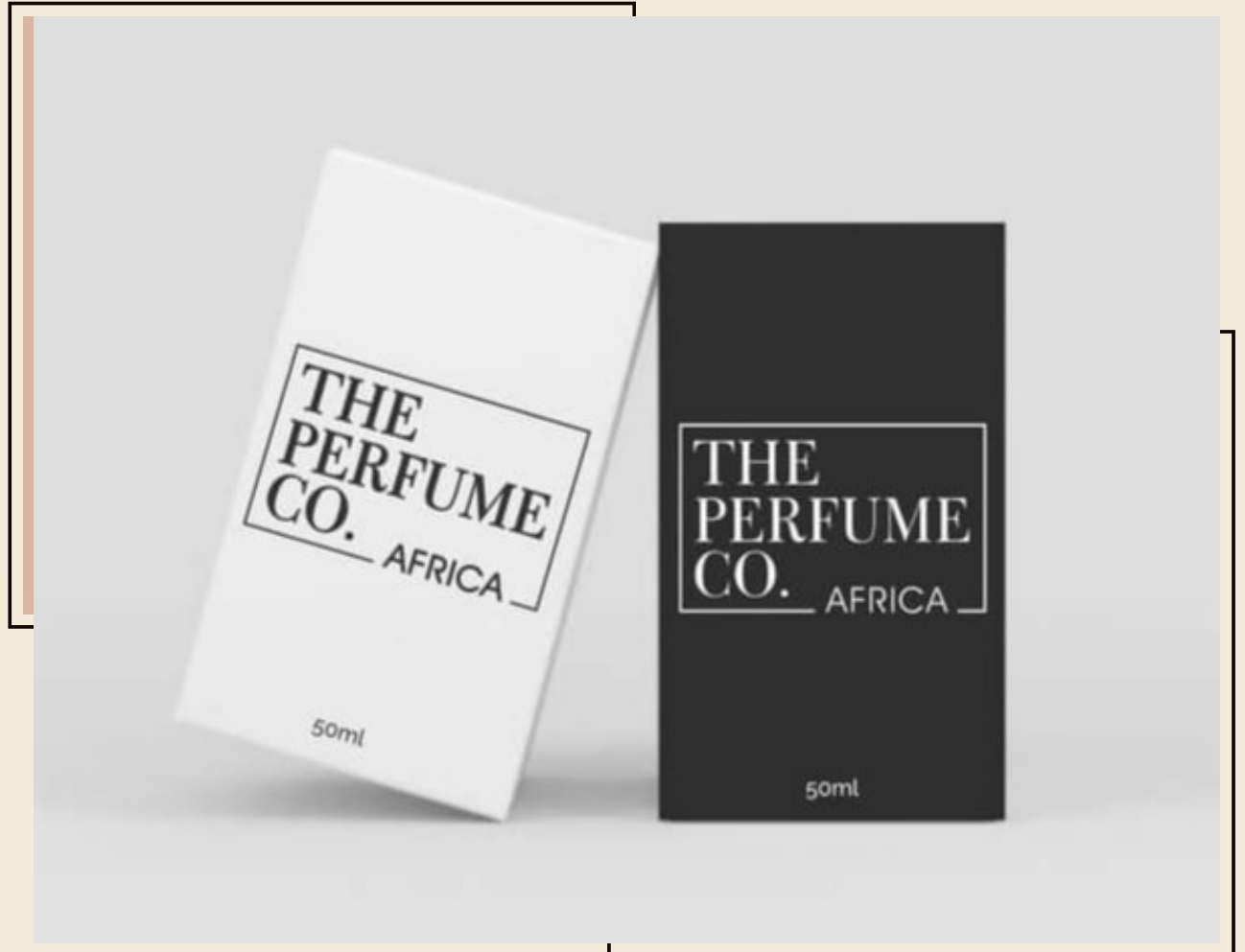


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THE PERFUME CO. AFRICA

COMPENSATION PLAN



BUSINESS OVER VIEW

REFER & EARN

The Perfume Co Africa is dedicated to helping each of its Independent Business Owners (IBO) enjoy selling our brand beyond retail profit. This dedication commences with providing the IBO's with the unique opportunity to create their own fulfilling sustainable and financially successful **The Perfume Co Africa** independent business.

Our compensation plan provides immense potential for long-term sustainable wealth with currently five (5) income streams, namely:

- Retail Profits up to 100%
- Level Commissions - 20% to over 40%
- Rank up Bonus R1000 to R20 000
- Training incentives / bonus
- Incentives incl cash, travelling & other...

WAYS TO EARN

To make things easier, we've rounded up the best-selling products here.

1. Retail Profit:

- Up to 100% Profit.

2. Level Based Commission:

- Monthly earnings.
- **20%** to a total of up to **40%** commissions.
- Required to meet targets to rank up for access to more commissions %.

3. Rank Bonus

- Once off
- R2500 - R20 000

5. Monthly incentives

- Varies per each promo
- Cash incentives
- Leisure

EARN R10 000 & MORE A MONTH



TO EARN
How RETAIL PROFIT &
COMMISSIONS

GUIDELINES FOR RANKING UP

IBO – MINIMUM 5X BOTTLES

- 150 direct team sales units.
- 20% commission for each sale from direct team – 1st generation.
- No limit to team sales for all ranks.
- R1000 rank up bonus (once off).

RUBY – MINIMUM 20X BOTTLES

- 400 sales units from 1st & 2nd generation.
- 20% commission for each sale from 1st & 10% from 2nd generation.
- R2500 Rank Up Bonus (Once off).

EMERALD – MINIMUM 35X BOTTLES

- 850 sales units from 1st, 2nd & 3rd generation.
- 20% commission for each sale from 1st generation, 10% from 2nd & 5% from 3rd generation.
- 5000 Rank Up Bonus (Once off).

DIAMOND – MINIMUM 50X BOTTLES

- 1500 sales units from 1st, 2nd, 3rd & 4th generation.
- 20% commission for each sale from 1st, 10% from 2nd, 5% from 3rd & 3% from 4th generation.
- R10 000 Rank Up Bonus (Once off) .

PLATINUM – 70X BOTTLES

- 3500 sales units from 1st, 2nd, 3rd & 4th, 5th generation.
- 20% commission for each sale from 1st, 10% from 2nd, 5% from 3rd, 3% from 4th and 2% from 5th generation.
- 20 000 Rank Up Bonus (Once off).



HOW TO START YOUR BUSINESS

Purchase a starter kit online on The Perfume Co Africa's website through a current Independent Business Owner (IBO). link. The starter kit contains: **NB: Prices excludes the courier fee**

R99 Once Off

- Business opportunity to access distributor discount & commissions.
- Business training's & mentorship.
- Duplication of the online store & back office to run your business.

R575

- Business opportunity to access distributor discount & commissions.
- Business training's & mentorship.
- Duplication of the online store & back office to run your business.
- 5 Bottle of perfumes.
- Potential of minimum of R1000 retail profit.

*****Save R99**

R1060

- Business opportunity to access distributor discount & commissions.
- Business training's & mentorship.
- Duplication of the online store & back office to run your business.
- 10 Bottle of mixed perfumes
- Potential of minimum of R2000 retail profit.

*****Save R189**

R2169

- Business opportunity to access distributor discount & commissions.
- Business training's & mentorship.
- Duplication of the online store & back office to run your business.
- 10 Bottle of mixed perfumes & 34 testers.
- Potential minimum of R2000 retail profit.

*****Save R400**

ESTIMATE COMMISSION EARNINGS FOR DIRECT DOWNLINERS @20% COMMISSION

Potential Earning from Direct downliners				
No	No. of Downliners	Estimate bottles purchases	Total bottles	Estimate Comm @ 20%
1	5	5	25	575
2	10	5	50	1150
3	20	5	100	2300
4	5	10	50	1150
5	10	10	100	2300
6	20	10	200	4600
7	5	20	100	2300
8	10	20	200	4600
9	20	20	400	9200
10	5	40	200	4600
11	10	40	400	9200
12	20	40	800	18400



To get started please connect with the IBO who invited you to the business opportunity to get the link for registration.

Looking forward to partner with you!

THANK YOU...

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